

Rio Grande
Port Industry
RS
BRAZIL

GOV RS

NOVAS FAÇANHAS

NO DESENVOLVIMENTO
ECONÔMICO E TURISMO

Strategic Position in Southern Cone

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150
MILLION
people live within
a 392 mile radius
and

70%
of South America s GDP

At the center of
South America's
markets

Distances from Rio Grande Port

1 day from Montevideo
1 day from Buenos Aires
1,5 day from Itajaí
1 day from Imbituba
1,5 day from Paranaguá
1,5 day from Santos

40 minutes from Porto Alegre
1.5h from São Paulo
12h from New York

569 km (7h) from Montevideo
1,050 km (13h) from Buenos Aires
1,366 km (17h) from São Paulo
1.144 km (15h) from Asunción

The State of Rio Grande do Sul

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Fifth Brazil's
LARGEST
IMPORTER
Third
Brazil's
LARGEST
EXPORTER

FOURTH
ECONOMY
of the country

17 universities among the best in the country
15 Technology Institutes
49.000 engineers

153,900 km of highways
758 km of navigable waterway
3,260 km of railway lines and extensions

Rio Grande City

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Oldest city in the state of Rio Grande do Sul



Population of 200.000 habitants
US$9,000 of GDP per capita (316º in BR)
HDI of 0,744 (high)



Headquarter of Riograndense Oil Refinery, Brazil's first oil refinery (old Ipiranga's refinery)



12 higher and technical education units

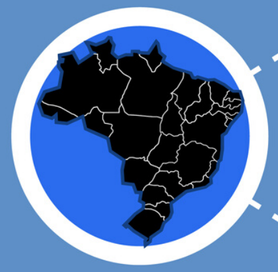


More than 100 hotels and hostels of Hotel Infrastructure
Daily flights airport


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Rio Grande Port

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2º MOST IMPORTANT port of Brasil



More than 10,000 employees



25% of State's GDP is shipped and unlade on board through here

Annual turnover over 40m tons

Capacity to handle more than 50 million tons/year



22 simultaneous berths

9 multicargo terminals

More than 758 km of waterways connecting the countryside of the state

One of the largest backyards available in Brazilian ports

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Trade routes with
more than 90 countries



Main port of connection
with the La Plata River Basin

1º Brazilian Port to have
environmental licensing



Complete logistics multimodality

Current draught of 14.4 m



Competitive advantages of the port

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- Full operational infrastructure.
- Multimodality for logistics operations. Integral logistics operator.
- Competitive rates.
- Environmental commitment.

Specialized terminals

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TRANSPETRO

YARA

TECON
RIO GRANDE S.A.

Bianchini

Braskem

PETROBRAS

BUNGE

CCGL LOG
TERMASA–TERGRASA



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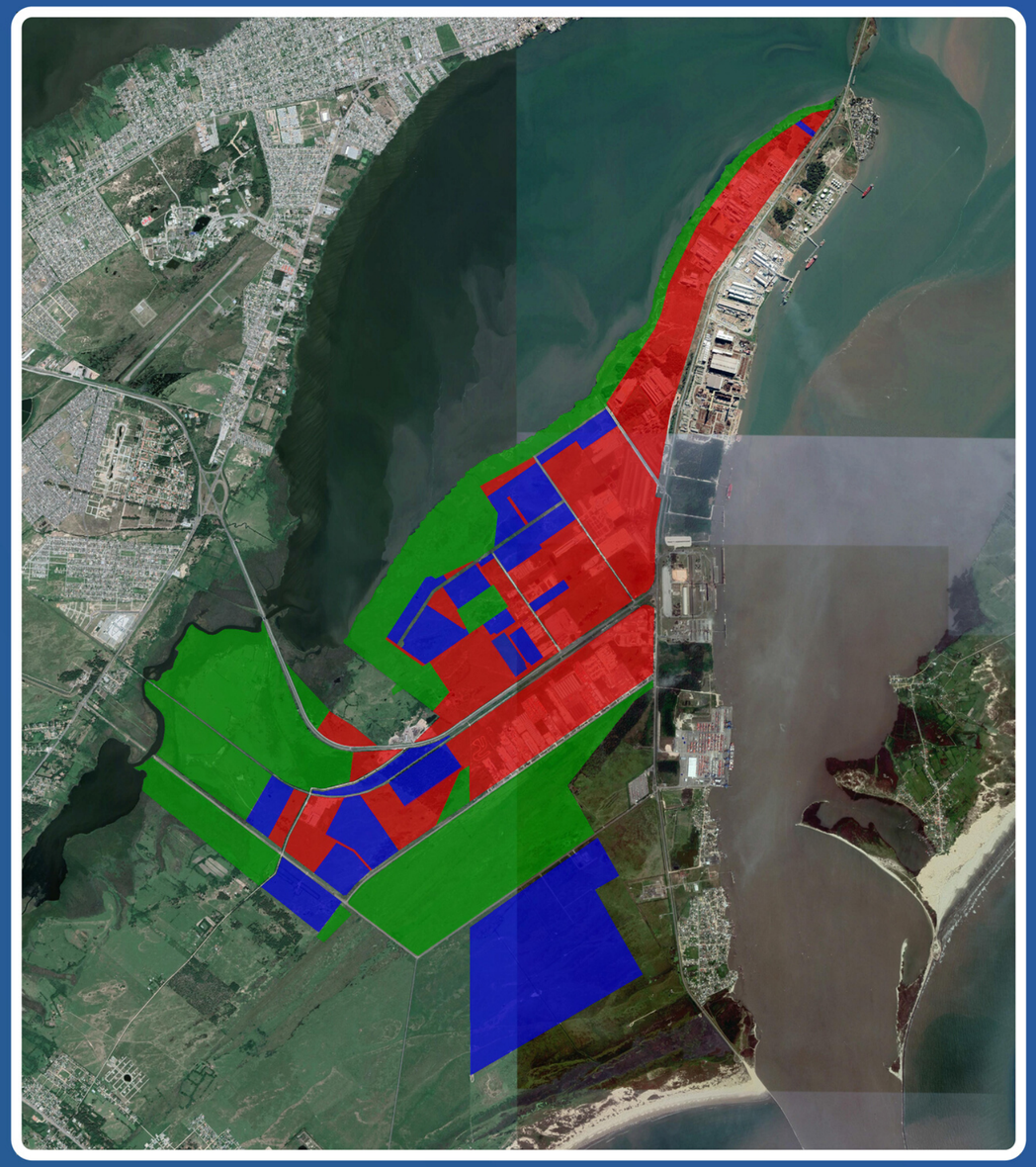
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Port Industry Occupation

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Occupied areas - 692 ha (1,710 ac) - 157 Lots

Available areas - 508.95 ha (1,258 ac) - 277 Lots

PAs areas - 1378.76 ha (3,407 ac)

Port Industry in Numbers

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State's largest industrial district

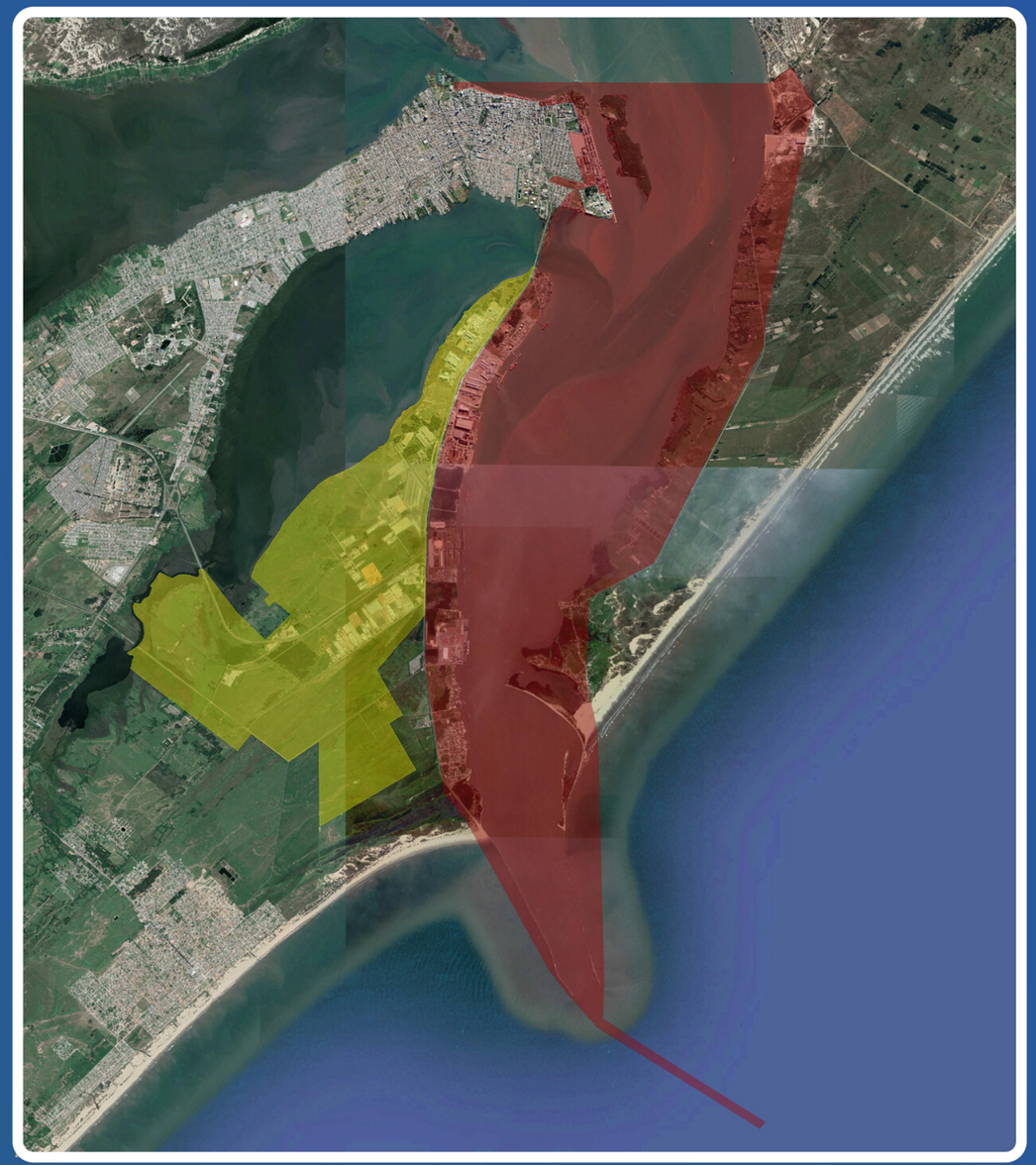
2,580 ha of total area - 434 lots

692 ha already occupied by companies

338 ha (835 ac) with road system and O.L. - 98 lots

170 ha (420 ac) of expansion area - 179 lots

Privileged position



Port Industry

Rio Grande Port


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Tax benefits

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LAW 11.087

It is possible to reduce up to 90% in the price of the lot, and the value of the hectare in the enterprise can fall from US$ 17,810.70 to up to US$ 1,781.07 depending on the project.

Payment Terms

12 months - Large-sized company

18 months - Medium enterprises

24 months - Small enterprises

30 months - Micro enterprises

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FUNDOPEM-RS

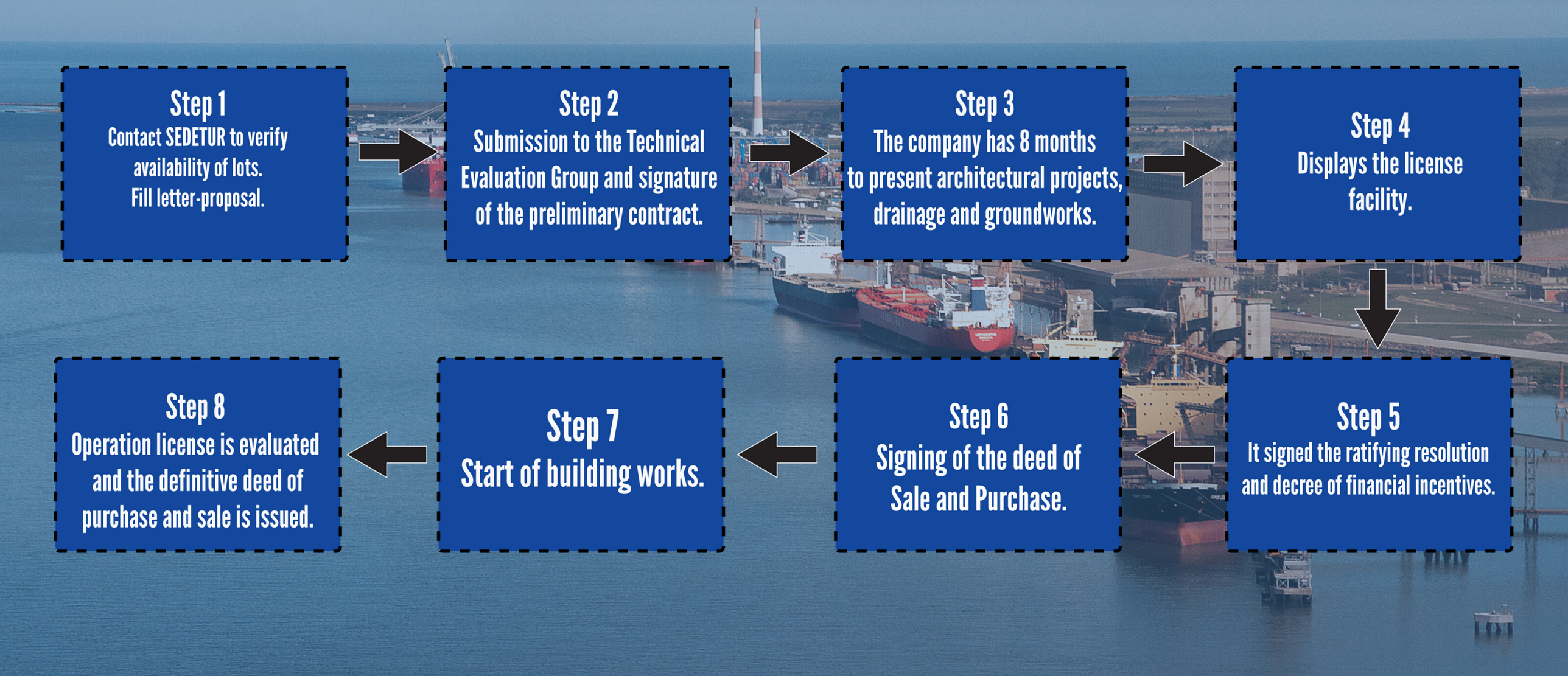
Financing up to 9% of Incremental Gross Billing monthly, for the Chemical Industry, limited to a minimum of 70% and 90% maximum of monthly ICMS (Brazilian State VAT the circulation of goods) due from the operation of outgoing goods.

INTEGRAR-RS

Additional incentive in the way as a percentage rebate, incident on the value of each installment to be paid from FUNDOPEM-RS financing, including the principal amount due and financial charges.

STEPS to do BUSINESS in Port Industry

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Step 1
Contact SEDETUR to verify availability of lots.
Fill letter-proposal.

Step 2
Submission to the Technical Evaluation Group and signature of the preliminary contract.

Step 3
The company has 8 months to present architectural projects, drainage and groundworks.

Step 4
Displays the license facility.

Step 5
It signed the ratifying resolution and decree of financial incentives.

Step 6
Signing of the deed of Sale and Purchase.

Step 7
Start of building works.

Step 8
Operation license is evaluated and the definitive deed of purchase and sale is issued.

Companies already installed in the Port Industry

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MAERSK

TRANSCONTINENTAL
LOGÍSTICA S/A

BR
PETROBRAS

Wilson, Sons

Bianchini

SERRA MORENA
COMMODITIES E SERVIÇOS

GEFCO

Timac AGRO

ZANON

FERTILIZANTES
PIRATINI®

ODFJELL
TERMINALS
GRANEL QUÍMICA LTDA.

Martini Meat S.A.
Armazéns Gerais

montcalm
MONTAGENS INDUSTRIAIS

VANZIN
SERVIÇOS ADUANEIROS

AUGUSTA
INTERNACIONAL

RASADOR
TRANSPORTE E LOGÍSTICA

CTIL
LOGÍSTICA

Rio Grande
FERTILIZANTES

FERTILIZANTES
HERINGER

Mita
Woodchips

VBR
logística

BÜNGE


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